

Western United Electric Supply Corporation

The Supplier

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The Supplier

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Western United Electric
Supply Corporation**

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WESTERN UNITED MISSION STATEMENT

**To be the distributor of
choice for all electric
utilities in the Rocky
Mountain Region**

**Serving CO, WY, NM, NE,
UT, AZ, NV & KS**

ERMCO INTRODUCES A TOTAL INTEGRATED GRID ENERGY ROUTER PAD MOUNT

At the recent NRECA sponsored Tech Advantage Convention and Conference in San Diego, Ermco introduced a new single phase pad mounted device (a three phase unit is being developed) that offers utilities a new set of tools to improve electrical distribution efficiency and reliability at the grid edge while simultaneously integrating distributed generation resources. It allows utilities a chance to capture lost revenue through:

- ◆ Precision Control
- ◆ Unparalleled Feeder Knowledge
- ◆ Readiness for Distributed Resources
- ◆ Traditional Form Factor and Installation
- ◆ Offload Substation Stresses and Increased Safety
- ◆ Voltage Power factor
- ◆ Load control
- ◆ Control peak demand

See your WUE account manager for more information on the new Grid Energy Router (Tiger).



WUE UPDATE

The WUE board of directors, in January, approved the redemption of \$1.7M (all) of the outstanding 2010 WUE patronage certificates. Checks have been sent to all members. Thus WUE now has a 6 year rotation on their outstanding certificates (one of the best in the country).

The January issue of Hendrix Aerial Cable Systems newsletter features a 2.8 mile single-phase overhead electric line installation through the mountains of Colorado (United Power territory). The primary goal of the project was to increase reliability. Severe snow storms, high winds, fallen tree branches and wild fires are all events that occur in the area. The new installation featuring Hendrix's shielded aerial cable system should mitigate possible fires as well as reduce the frequent outages that occur in the area. All material for the project was supplied by Western United with technical assistance from the Hendrix Wire and Cable Company.

WUE is now an approved distributor for EV charging stations. Partnering with Aerovironment Inc. and also with Clipper Creek Inc., WUE has access to both commercial (public) charging stations as well as stations that can be sold by an electric coop to their members for residential applications. See web sites www.evsolutions.com or www.clippercreek.com for more information on the product offerings.



WUE has announced that they will hold their biennial open house at their Brighton, CO warehouse (with many vendors displaying equipment and products as well as answering any technical product or performance questions) on Wednesday September 20, 2017. Please reserve the date in your calendars. Lunch and prizes will be extended around the noon time period.

WUE UPDATE continued

WUE has announced a partnership with a tools, chemicals, safety supplies, and personal care products company that provides all types of products required by utility linemen in the field. By combining the products offered by this company with the traditional tools that WUE has always brought to the marketplace as well as the new WUE test lab rubber goods products, WUE can now be considered a true one stop shop for both line construction materials and equipment as well as other items required to support line workers in the field. Please see the following updated WUE line card for a full summary of the manufacturers that WUE can now supply. Additionally each manufacturer's catalog can be accessed via the WUE website www.wue.coop under the tab "manufacturing partners". Call your WUE inside sales support representative for any required information.

WUE has been approved as an AEMC distributor. AEMC offers a full range of test and measurement instruments (i.e. clamp-on meters, data loggers, ground resistance testers, megohmmeters etc.). Please see your WUE account manager for a new catalog.

Hendrix has announced the introduction of 1/0 and 4/0 covered tap wire in both 500' and 4,000' reels for 1/0 and 500' and 2500' reels for 4/0. These sizes complement their existing #2, #4, and #6 copper tap wire products. These products are ideal for re-closers, regulators, vertical disconnects, switches and cutout applications. They eliminate outages due to wildlife contact and are covered with 150 mil with very easy bending and stripping.

WUE has been approved as a distributor for Zoll medical defib units. There has been interest from the utility industry to equip all utility vehicles with the device in case an accident occurs in the field. Employee training is also available through Zoll. Let your WUE rep coordinate training or have them provide a brochure for your review.

WUE has facilitated a reduction in the cost of WUE stocked Ermco transformers for 2017. New units purchased during 2017 will drive down the current average cost of units in WUE's inventory. Additionally WUE will receive a large Ermco patronage later in 2017 for transformers purchased in calendar year 2016. Ermco is a cooperatively owned enterprise.





Western United Electric Supply Line Card

1-800-748-3116

Tools, Chemicals, Safety Supplies, Signs, Personal Care

3M (CABLE PREP KITS)	CEMBRE TOOLS	ELECTROMARK (LABELS)	HUBBELL (SEE CHANCE)	MAASDAM (ROPE BLOCKS, ALSO PULL'R HOLDINGS)	OSHKOSH TOOLS (SHOVELS, TAMP)	SALISBURY (TOOLS, GLOVES, SLEEVES, BLANKETS ETC)	RUE NORTH GEAR (FR CLOTHING)
3M DYNATEL (CABLE LOCATORS)	CEMENTEX (TOOLS)	ELK RIVER (FALL PROTECTION)	HUSKIE TOOLS	MADI (SPECIALTY STICK ACCESSORIES)	PASLODE	SAMPSON ROPE	UG PRODUCTS (URD CABLE MARKERS)
AEMC	CHANCE (TOOLS)	ELVEX (CHAIN SAW ACCESSORIES, EARMUFFS ETC)	IDEAL (TOOLS)	MAKITA (TOOLS)	PAULSON (ARC FLASH)	SAWHORSE APPAREL (SAFETY GLASSES)	UNDERWATER KINETICS (STICK ACCESS.)
APEX TOOLS (INCLUDES ARMSTRONG, CAMPBELL, GEARWRENCH, HK PORTER, CRESCENT, JOBBOX, LUFKIN, NICHOLSON, PLUMB, WELLER, WISS, XCELITE)	CHANNELLOCK	EMPIRE TAPE	IGLOO (COOLERS)	METROTECH (CABLE LOCATORS)	PEAVEY MFG (CANT HOOKS, SHOVELS)	SENSORLINK	UTICOM (LABELS)
ATP (HD IMPACT SOCKETS)	CHARLESTON RIGGING	ERGODYNE (WINTER MITTS, LINERS ETC)	IN STOCK NOW (WARNING TAPE)	MILLER FALL PROTECTION	PELICAN PRODUCTS	SHERMAN & REILLY (STRINGING BLOCKS)	UTILITY SOLUTIONS (TOOLS)
BARTLETT (FORESTRY SUPPLIES)	CHECKERS SAFETY	ESTEX (BAGS ETC)	INNER TITE (METER SEALS AND ACCESS)	MILLER PRODUCTS (SWIVELS, GRIPS)	PIP	SKOOKUM (TRANSMISSION BLOCKS)	UTILITY TOOLS (RIPLEY)
BASHLIN (BAGS ETC)	CHIICAGO PROTECTIVE APPAREL	EUCLID GARMENT (ENERGIZED CLOTHING)	IRWIN DRILL BITS	MILWAUKEE TOOLS	PIPEHORN	SLINGO (PULLING GRIPS)	VON CORP
BAYCO (LIGHTS)	CHUMS SAFETY (SAFETY GLASSES)	EVEREADY BATTERIES	JACKSON SAFETY	MINES SAFETY (MSA) (GLASSES, HARD HATS)	POLE SET	SMITH & WESSON (SAFETY GLASSES)	WAGNER SMITH (TRAILERS, BLOCKS)
BBK SLING BAG (DIRT BAGS)	CHURCHILL GLOVES	EXTECH (AMP METERS ETC)	JAMESON	MORPAC (LARGE STRINGING BLOCKS)	POLYWATER (CHEMICALS)	SNAP-ON	WARREN HEIM (BAGS ETC)
BETHEA (STRINGING BLOCKS)	COFFING HOISTS "LITTLE MULE"	FAIRMONT (SEE GREENLEE)	JBC SAFETY (TRAFFIC CONES)	MYTON INDUSTRIES (CONTAINERS)	PREMAX (LABELS)	SPEED SYSTEMS (URD STRIPPING TOOLS)	WEINBRENNER SHOES
BIERER TOOLS	CONDUX	FLIR	JELCO (FALL RESTRAINTS)	NASCO (RAINWEAR)	PRINCETON TECH LIGHTS	SQUINCHER (GATORADE TYPE DRINKS)	WELLS LAMONT (WORK GLOVES)
BIGFOOT CONSTRUCTION (OUTRIGGER PADS)	CRC (CHEMICALS)	FLUKE (AMP METERS ETC)	JUSTRITE (GAS AND CHEMICAL STORAGE CANS)	NATIONAL SAFETY APPAREL	PULL'R HOLDINGS	STANLEY HYDRAULIC TOOLS	WERNER LADDERS
BONE SAFETY SIGNS	DCD	FRENCH CREEK (HARNESSES)	KEARNEY/COOPER POWER (TOOLS)	NEESE INDUSTRIES (RAINWEAR)	PYRAMEX SAFETY (SAFETY GLASSES)	STREAMLIGHT (FLASHLIGHTS)	WEST COAST SHOES
BRADY	DEXSIL CHEMICAL (TRANSF. PCB)	FRICK (LABELS)	KLEIN TOOLS	NEW ENGLAND ROPES	RADAR ENGINEERS	STERLING LOCKS (ENGINEERING UNLIMITED)	WHITE SAFETY LINE - SEE SALISBURY
BUCKINGHAM (BELTS, RESTRAINTS ETC)	DIAMOND RUBBER PROD. (WHEEL CHOCKS)	GATORADE	KNIPLEX (HAND TOOLS)	NICOPRESS (TOOLS)	RAINBOW TECH (CHEMICALS)	SUMITOMO (FIBER SPLICERS)	WISHBONE SAFETY
BULLARD (HARD HATS)	DICKE TOOLS	GILMOUR MFG.	KNOPP (PHASE METERS)	NISTO (SMALL STRINGING BLOCKS)	RAUCKMAN (SAFETY & TOOLS)	T&B (SILICONE GREASE, CONDUIT CEMENT)	WOOD OWL (DRILL BITS)
BULWARK (FR CLOTHING)	DMC POWER (TOOLS)	GOLIGHT (TRUCK LIGHTS)	KRYLON (MARKING PAINT)	NORDIC (PENTA WRENCHES)	REDWING SHOES	TALLMAN SAFETY	WORDEN SAFETY (TRAILER CHOCKS)
BURNDY (TOOLS, DIES)	DRAGON WEAR (FR CLOTHING)	GREENLEE TOOLS	KUNZ GLOVES	NORTH SAFETY PRODUCTS	REEL-O-MATIC (UN-REELING EQUIP)	TANA PRODUCTS (LINE MARKING BALLS)	WORKRITE FR
BUZZLINE (SEE WARREN HEIM)	DRIFIRE (FR CLOTHING)	GUARDIAN FALL PROTECTION	LACROSSE FOOTWARE (BOOTS)	NOVAX GLOVES (RUBBER GLOVES)	RELIABLE EQUIPMENT	TECH PRODUCTS (LABELS)	WRIGHT TOOLS (HAND TOOLS)
CADWELD (MOLDS)	DRIVEZE	HALLS SAFETY (BOOTS)	LEM (LABELS)	NUPLA (SHOVELS, TAMP ETC)	ROBERT BOSCH TOOLS	THOROGOOD BOOTS	YALE CORDAGE ROPE
CAMPBELL (STRINGING BLOCKS)	DURA DECK (DECK & TRUCK MATS)	HASTINGS TOOLS	LEWIS GRIPS	OCCUNOMIX (JACKETS, MITTS, ETC)	R&R LOTION	TIGER	YOUNGSTOWN GLOVE
CAPITAL SAFETY (ALSO DBI AND PROTECTA)	DURALINE (CABLE LUBE)	HD ELECTRIC	LIFT-IT MFG (SLINGS)	OHIO POWER TOOL (DRILLS)	RUSTOLEUM (MARKING AND TRANSF PAINT)	TIMCO INSTRUMENTS (LOCATING EQUIP)	ZIGMA (TRUCK MATS)
CARHARTT (FR CLOTHING)	EDWARDS GLOVES	HERCULES (LOCKS)	LINCOLN HOIST (HOISTS)	ORION ROPEWORKS (FORMERLY WELLINGTON)	RYCOM (LOCATORS)	TINGLEY (ARC FLASH)	ZOLL MEDICAL CORP (AED)
CAROLINA RIGGING	EKSTROM (METER ACCESS.)	HILTI (TOOLS)	LITTLE MULE (HOISTS)	ORR SAFETY	S&C (LOADBREAK TOOLS)	TRACER ELECTRONICS (METER CLAMPS)	
	HONEYWELL SAFETY	HOOK INTL. (HOISTS)	LOGRITE		SAFEWAZE	TRIM BRUSH	
	LOWELL TOOLS		LUG ALL (HOISTS)				
	M&A PRODUCTS						