

Western United Electric Supply Corporation

The Supplier

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The Supplier

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Western United Electric
Supply Corporation

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WESTERN UNITED MISSION STATEMENT

**To be the distributor of
choice for all electric
utilities in the Rocky
Mountain Region**

**Serving CO, WY, NM, NE,
UT, AZ, NV & KS**

UNERGROUND CABLE REJUVENATION

NOVINIUM is the MOST recognized name in the Electric Utility industry for rejuvenation of aging underground primary voltage cables. Cable rejuvenation requires the injection of a healing and upgrading fluid into the strands of the medium voltage power cable to repair and extend the life of the cable. The rejuvenation fluid migrates into the conductor



shield and the insulation modifying the chemistry of the insulation and extending the life of the cable. The actual dielectric strength of the cable increases and will exceed 400 volts/mil within seven days after completing the process. Over 140 million feet of cable has already been rejuvenated with less than a 1% failure rate. The process offers either a 40 year or 20 year warranty dependent on the type of process used. It typically takes about two hours to inject a 300 foot segment of 1/0 cable. On looped systems, no outages are required. Cost is typically less than one-half the cost of cable replacement. See your WUE account manager for more information and for references from multiple WUE members who have had the process completed on their systems.



WUE UPDATE

Continental Divide Electric Coop in Grants, NM is now a participant in WUE's inventory management program. They are the 27th WUE member to join the program.

Will Metz has joined WUE as a warehouse worker.

Additionally, Brian Peterson has joined the WUE staff as the Director of the Brighton Warehouse Operations.

Greg Peake previously the Director of warehouse operations has re-joined the WUE WEST group where he will be providing both members and contractors with quotes for transmission and substation jobs.

David Walters has also joined the WUE WEST group as a Substation/Transmission sales specialist.

Hendrix has announced a new warranty on their line of polymer insulators (fast replacing porcelain as the preferred insulator for distribution lines). All Hendrix insulators (both new and existing) are now guaranteed for the life of the product. Please see your WUE sales rep for a presentation on their line of insulators.

Mountain Parks Electric Coop became the third electric cooperative utility in the state of Colorado to commit to installing the Tantalus AMI system (San Isabel and LaPlata are the others). Mountain Parks will begin installation in early 2015 on their complete system.

A rural electric coop in North Carolina recently reported that the additional cost of an LED fixture and the associated reduction in power cost expense came close to matching each other. They expect a 48W LED fixture to annually save 573 kWh compared to a 175 MV fixture or 299 kWh compared to a 100 W HPS Fixture. It may be time for your coop to change to LED.

Lighting Update

Due to the high level of customer interest, WUE is now stocking **Cooper Lighting's** Caretaker LED security light. The very economical LED light is fully compatible with ANSI/NEMA open-bottom refractors, has a UL listed wet location housing made of die-cast aluminum, has a NEMA photo control receptacle (WUE suggests using a long life photo-cell with the light), with a surge arrester installed in the unit, ARRA Compliant, only 8lbs in weight. For a full demo of the product, please see your WUE account rep. To order, please contact your WUE inside sales rep and request P/N CRTK-A-A08-E-120-5-SR-B18-V-A.

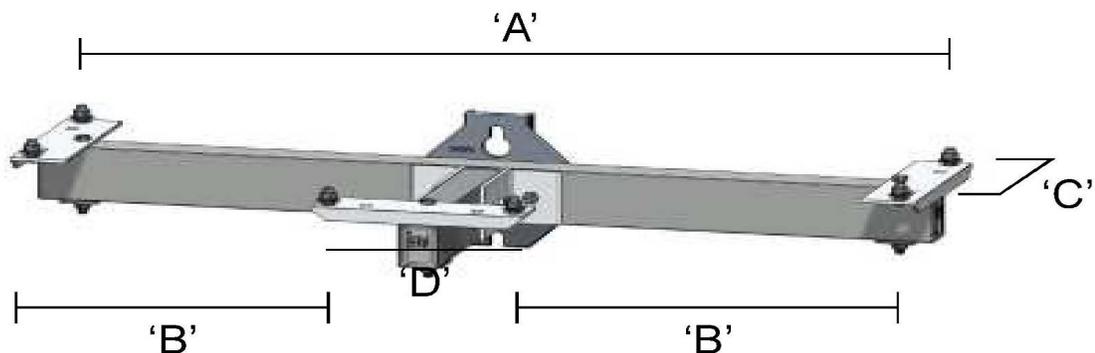


New Products Update

Huskie Tools has released the first inline battery powered 15 ton press in the industry (SL-610AT) It will be the lightest battery powered 15 ton press on the market.



PUPI recently introduced a line of fiberglass equipment mounts utilizing their proprietary fiberglass arm with associated equipment mount brackets. The mounts are available in various sizes and spacing dimensions (to accommodate wildlife concerns). Please see your WUE account manager for more information.



New Products Update



T&B (Elastimold) continues to experience strong interest from customers for their EPDM molded solid dielectric switchgear. The switchgear is an excellent alternative to gas-insulated gear. It is compact in design, modular, maintenance free and provides a very safe workplace even in congested applications. The line up comes with multiple configurations of molded vacuum switches and molded vacuum interrupters, single phase and three phase models with field programmable TCC curves. Motor operators enable connection to a SCADA system. See your WUE account manager for more information.

S&C has announced a design enhancement to their Universal Style Positrol fuse links. The links will now be manufactured with a new Delrin sheath (providing better secondary fault interruption performance and available in only 23" rather than the 29" length previously manufactured).

