

Western United Electric Supply Corporation

The Supplier

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Happy Holidays

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The Supplier

A Quarterly Publication of
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It is with pleasure that we pause from the usual routine of business to say **Thank You** for your friendship, goodwill and loyalty. May the happiness and good cheer of the holiday season be with you and yours throughout the year to come.

Holiday Schedule

WUE OFFICE CLOSED

Thursday November 24th - Thanksgiving Day
Friday November 25th - Day after Thanksgiving

Monday December 26th - Day After Christmas

Monday January 2nd - Day After New Years

WESTERN UNITED UPDATE

Intermountain Rural Electric Association has joined Western United as the 54th member!

Patronage Checks and Certificates totaling over \$1.7 million from member purchases for July 1, 2010 through June 31, 2011 have been mailed to all members. The staff at WUE thanks you for all your support! Where else can you buy overhead and underground construction or required tools at competitive prices, out of stock and shipped weekly by WUE trucks to your workhouse PLUS receive a year end refund on your purchases. **ONLY AT WUE!**

Ermco, a cooperatively owned manufacturer of transformers has again extended capital credits to WUE for purchases of their transformers during calendar year 2010.

A New Menu has been added to the WUE website which enables customers (with a proper password) to access a listing of WUE's full inventory, a summary of that customer's back orders and a summary of that customer's invoices. To request a password please call the WUE CFO (Greg Mordini).

Stay Tuned! Additional options for the website are currently under development!

Customer Invoices can now be sent via E-Mail. Call WUE's CFO (Greg Mordini) for more information. This new service allows for faster communication of invoices, less paperwork and lower costs.

Western United has been appointed an **Ameron** distributor. Ameron manufactures a complete line of concrete poles for street lighting. Western United also offers a complete line of various fixtures, poles and mast arms for all lighting projects.

TWO SOCKETS / TWO METERS

Two Sockets / Two Meters has been manufacturing their VT pack for quite some time. The VT Pack is used for any three-phase 480-V application. It provides for a **safe** way to install VT's and assures that all wiring is correct while providing lightning protection for the meter. The VT pack is easily mounted inside the meter socket even on three phase URD transformers. The unit weighs only 15 lbs instead of the traditional 50 to 100 lbs that individual VT units can weigh. The unit also allows for ease of meter installation and removal. It has no effect on AMR systems.

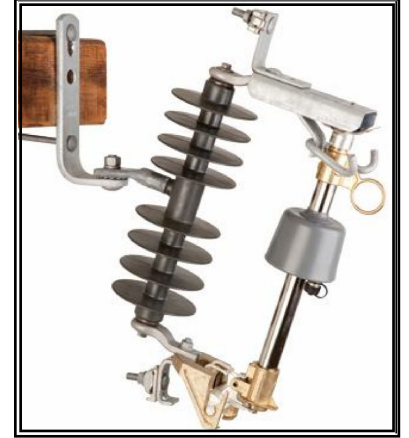
See your WUE account rep for a list of REC users and more product information.



Industry News

AB Chance (Hubbell) continues to introduce new products that provide better over voltage and over current protection schemes. Their new programmable resettable Sectionalizer operates in conjunction with a back-up automatic circuit recloser and has built-in intelligence to discriminate between temporary and permanent faults on single phase lateral lines. The unit fits into conventional cutouts and if it is installed at the start of a lateral (in place of a fuse) can greatly enhance system coordination, service continuity and reliability. Further the unit has programmable parameters: counts (1 - 4) actuating current, reset time as well as historical data storage for system overview and analysis. Available in 15kv, 25kv or 35kv for both non-load-break or load-break applications.

See your WUE account manager for a full brochure or for a technical presentation.



Bierer and Associates is a long time OEM tool manufacturer to major utility suppliers.

They are now selling their tools directly through distributors!

One of their new tools is a wireless (cordless) phasing tool. The unit is easily adaptable for overhead or underground applications from 208V to 69KV (direct contact). It includes one reference probe (transmitter) and one meter probe (receiver) and has an easy to read digital display (also displays voltage).

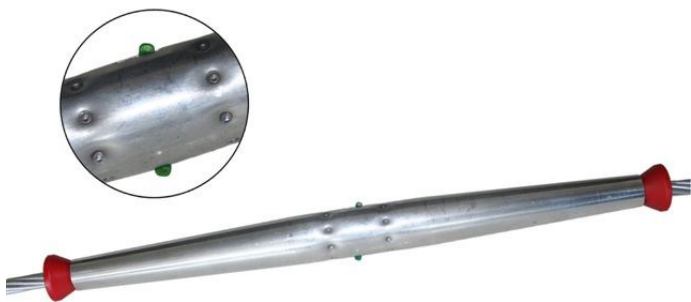
See your WUE account manager for a demo or for more information on other Bierer products.



Manufacturing representative is Viking

Maclean Power Systems has introduced a new “visual indicator” automatic splice for overhead lines. The new splice eliminates line pull outs caused by improper insertion of the overhead lines. Two patent pending pop-up tabs show a green color when the line is properly inserted thereby alerting the line worker that the line has been successfully spliced. Various size splices accommodate #4 through 795 ACSR, AAC and AAAC conductor. Selected sizes in WUE stock.

See your WUE account manager for more



S&C to Kearney Fuse Link Cross Reference		
S&C	Kearney	Item Description
265006	31006	FUSELINK 6 AMP TP K
265008	31008	FUSELINK 8 AMP TP K
265010	31010	FUSELINK 10 AMP TP K
265012	31012	FUSELINK 12 AMP TP K
265015	31015	FUSELINK 15 AMP TP K
265015	31015	FUSELINK 15 AMP TP K
265020	31020	FUSELINK 20 AMP TP K
265025	31025	FUSELINK 25 AMP TP K
265030	31030	FUSELINK 30 AMP TP K
265040	31040	FUSELINK 40 AMP TP K
265050	31050	FUSELINK 50 AMP TP K
265065	31065	FUSELINK 65 AMP TP K
265080	31080	FUSELINK 80 AMP TP K
265100	31100	FUSELINK 100 AMP TP K
279006	51006	FUSE LINK TP T 6 AMP
279008	51008	FUSE LINK TP T 8 AMP
279010	51010	FUSELINK TP T 10 AMP
279012	51012	FUSELINK TP T 12 AMP
279015	51015	FUSELINK TP T 15 AMP
279020	51020	FUSELINK TP T 20 AMP
279025	51025	FUSELINK TP T 25 AMP

THANKS FOR YOUR SUPPORT



**WESTERN UNITED ELECTRIC
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WUE ranked #1 Nationally for Sales Per Employee