

Western United Electric Supply Corporation

The Supplier

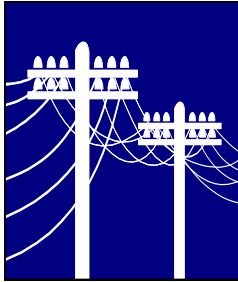
Volume 5, Issue 2

July 2012

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The Supplier



WUE

MISSION STATEMENT
To be the distributor of choice for all electric utilities in the Rocky Mountain Region

Serving CO, WY, NM, NE,
UT, AZ & KS

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A Quarterly Publication of
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ADVANCED CONTROL SYSTEMS



Every substation or SCADA engineer will face the choice of upgrading or replacing a legacy remote terminal unit (RTU) at one time or another due to lack of a suitable replacement, poor reliability, lack of ability to interface to intelligent electronic devices (IEDs), older protocols and limited ability of master communication ports.

EFACEC—Advanced Control Systems has successfully upgraded their own RTU designs (some from the 1970s and 1980s) as well as designs from Landis Gyr / Tele Gyr / Moore System / Harris / Westronic / ILEX / Tejas / SNW / QE1 / Ferranti and CDC. The upgraded Efacec RTUs are significantly less expensive than full replacements because the Efacec units leave the local I/O terminations & original field I/O wiring in place.

Project cost savings approach 59%, engineering time reductions of 97% and field crew labor reductions of 92%.

For a complete listing of implemented upgrade programs or to discuss your RTU needs, please contact your WUE sales rep.

WUE UPDATE

- ◆ **Western United** has been approved as a distributor for Klein Tools and will be stocking some specific grips and tools for members/customers
- ◆ **Western United** has been approved as a distributor for Clear RF products. This is a line of mobile cellular amplifier kits (vehicle or remote substation usage).
- ◆ **Western United** has been approved as a distributor for EFACEC RTU retrofit products.
- ◆ **Western United** has been approved as a distributor for Toshiba lighting (LED fixtures)
- ◆ **Western United** has also been approved as a distributor for Energy Efficient Lighting, a company offering induction lighting in a security light package.
- ◆ With lead-times on single phase transformers out to 12 weeks, **WUE** has increased the current inventory levels of high volume transformers shipped to our members.



EVLUMA

Evluma has introduced a new 40W LED area and security light. Very affordable and easy to install, the Area Max slides onto the existing pole arm of standard Nema Type V dusk to dawn fixtures. The lumen output of the 40W fixture is equal to a 150W—175W HID fixture. Available with multiple lens options, special MOV protection and remote Bluetooth control.

See your WUE account manager for more information.



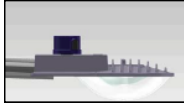
WUE IS THE SOURCE FOR THE EVOLUTION OF LED LIGHTING PRODUCTS

WUE continues to expand their product offering and their sources for new lighting products. While the costs of LED products continue to become more competitive, the quality of LED products also continues to get even better. Additionally the number of new designs being offered by manufacturers continues to increase. Induction lighting products are also being considered by utility customers. Both LED and induction offers customers very long life (less costly trips by the utility to replace bulbs, photo controls, etc.) and reduced operating costs.

Wendy Pucket (WUE lighting champion) is available to answer questions, suggest products, discuss any needs that you may have when considering the purchase of either LED or induction lighting products. With the support of Tri-State rebates (up to 1/4th of the cost of the street, parking lot & security lights), isn't it time to consider the use of LED or induction lights for certain applications.

The following vendors are currently supplying either LED or induction lighting.

EVLUMA—Now offers a competitive area and security light unit and an array of LED retrofit bulbs. (See separate newsletter article)



PHILLIPS—Just introduced a LED cobra head design and will offer a LED security head in the near future.



AMERICAN ELECTRIC LIGHTING—Offers a LED cobra head unit.

GENERAL ELECTRIC—Offers LED cobra head units and a variety of LED bulbs.



COOPER LIGHTING—Offers LED cobra heads.



TOSHIBA LIGHTING—Offers LED area and roadway lighting.



HOLOPHANE—Offers Led decorative lights.

BETA LIGHTING—Offers LED area lighting



TANKO—Offers induction cobra heads.



ECOMAX—Offers induction security heads.

TCP—Offers LED bulbs.

KLEIN TOOLS

Klein Tools has introduced the following new products.

Ratcheting cable cutter for ACSR, solid copper and guy strand.

Order part number 63800ACSR for cutting up to 477 ACSR and 1/2" guy strand.



Demolition screwdrivers with metal cap for use when hammering material.

Order 602-4DD for 4" with 1/4" keystone.

Order 602-7DD for 7" with 5/16" keystone.

See your WUE account manager for a new Klein catalog or to order needed hand tools, grips, lineman buckets/bags or climbing accessories.

THANKS FOR YOUR SUPPORT



**WESTERN UNITED ELECTRIC
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WUE ranked #2 Nationally for Sales Per Employee