

Western United Electric Supply Corporation

The Supplier

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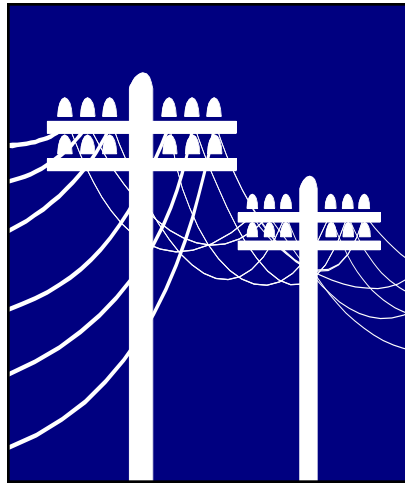
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Route To:

Manager _____
Purchasing _____
Operations _____
Warehouse _____
Admin. Staff _____
Accounting _____

The Supplier

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WUE

MISSION STATEMENT
To be the distributor of choice
for all electric utilities in the
Rocky Mountain Region

Serving CO, WY, NM, NE,
UT, AZ & KS

IMPROVEMENTS IN POLE SETTING

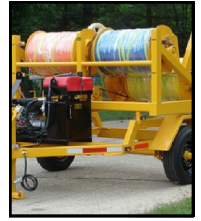
Still using native soil to set your utility poles? Let **Utility Structural Systems** show you a new way to improve your pole setting methods. Since 1965, **Poly-Set** has been effectively setting poles where the soils are not conducive to being used as backfill. In as little as 3-5 minutes, **Poly-Set** can set your pole. In as little as 12-15 minutes, the pole can be released from the boom and sling holding it in place. At up to 3 times the strength of soil, **Poly-Set** is effective at reducing the stress on the surrounding soil, by spreading the load that is put on the soil when the wires, transformers and tension are applied. **Poly-Set** is engineered to work in all soil conditions, including wet areas. **Poly-Set** bonds tightly to all pole types (i.e. wood, steel, composite, and concrete). It fills in all voids in the hole created by the excavation process. **Poly-Set** is supplied in various kit sizes to accommodate the installation or repair application from straightening poles to setting brand new poles.



**Material is available now from WUE's inventory.
See your WUE sales rep for more information, a demonstration, or
to place a trial order**

WUE UPDATE

- ◆ **Western United** has been approved as a distributor for Yale Cordage, a rope manufacturer with plants located in the U.S.
- ◆ **Western United** has also been approved as a distributor for Arteche, a manufacturer of medium voltage CT's. Arteche has been manufacturing CT's under the Kuhlman and ABB labels. They are now marketing their products under their own Arteche name.
- ◆ **Western United** has recently completed an addition to the Brighton warehouse yard. Approximately 2 1/2 acres of outside storage space has been added resulting in increased efficiency in loading and unloading trucks as well as in staging products from the yard for shipment.
- ◆ **Ermco**, a cooperatively owned transformer manufacturer recently delivered its 4,000,000th transformer. In business since 1972, Ermco provides high quality transformers competitively priced (single phase and three phase) to municipal, cooperative and investor owned electric utilities throughout WUE's service territory.
- ◆ Due to aluminum rod shortages, lead-times on ACSR and medium voltage cable have lengthened. WUE is now stocking additional cable to fulfill customer needs.



WHEN THAT CONNECTION NEEDS TO BE THE VERY BEST

Western United is teaming with Erico to provide the improved Cadweld Plus System. These products offer all of the quality and performance of traditional Cadweld exothermic connections, while eliminating weather and safety concerns, simplifying installation, and providing a dramatic cost savings over other methods.

Using current molds on hand, the installer simply inserts a sealed, Color Coded cup; in which weld metal, steel disk and ignition source are combined. Reaction is then initiated by means of a battery powered, electronic control unit from six feet away. The result is the ultimate welded connection of cable to cable, ground rod, fence or beam that will never loosen, corrode or increase in resistance; and having a current carrying capacity equal to or greater than that of the conductor.

For additional information, pricing and availability, or to schedule a no cost, factory training and safety demonstration; contact your Western United sales representative.



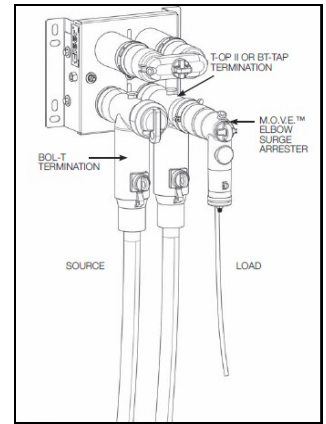
COOPER POWER—600A LOADBREAK DEVICES IN A SECTIONALIZING CABINET



Any electric utility having a need for sectionalizing large amperage loads (above 150A) must review the new Cooper single phase and three phase **CLEER sectionalizing cabinets** equipped with newly patented 15kv 600A loadbreak devices. The devices provide for a visible break and visible ground when sectionalizing, without having to remove 600A terminations

and move heavy cable.

See your WUE outside sales rep for a full presentation on the new product. If you are using 500 MCM or 1000 MCM underground cable, this is a must see device!



GEC DURHAM—ELIMINATOR

GEC Durham's new **Eliminator** series of extended range current transformers allows a utility to substantially reduce their inventory due to one size replacing up to 8 different size CT's. The units are rated for indoor and outdoor use and continue to provide either .6% or .3% accuracy dependent on the load. Light loads are actually measured with greater accuracy.

See your WUE rep for more information on the new line including Model P/N, dimensions and ratings.



HUBBELL POWER INTRODUCES A NEW JACKET SEAL ELBOW

The latest elbow innovation by Hubbell Power Systems boasts an all-in-one design that seals the outer jacket of an underground cable, completely eliminating the need for separate seal kits. Flared cable entrance of the elbow reduces installation forces and gives each elbow expanded cable insulation ranges. External hooks and a flared seal entrance provide improved grip.



**Currently in WUE stock for immediate shipment.
Contact your WUE inside sales rep.**



FIBERGLASS REPAIR KIT

American Polywater Corporation introduces the **PowerPatch Pad n Pole Repair Kit**. The fabric-and-sealant-based product fixes damaged utility transformer pads, enclosures, and fiberglass light poles while keeping out outage-causing animals. Pad n Pole Repair Kits can be used on defects from small cracks to holes of up to 6 in. diameter without the need for service interruptions or return visits. The kits contain all necessary components, and minimal training is required to gain application proficiency.



Contact your WUE inside sales rep to place an order.

EXCESS TRANSFORMERS FOR SALE

San Luis Valley REC has a wide array of single voltage 7200V primary and also single voltage 14400V primary single phase pole mount and pad mount transformers (multiple KVA sizes) for sale.

These are NEW units (Never Energized).

If your utility is interested, please contact Robin Clutter at 719-852-3538

THANKS FOR YOUR SUPPORT



**WESTERN UNITED ELECTRIC
SUPPLY CORPORATION
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Brighton, CO 80603**

WUE ranked #2 Nationally for Sales Per Employee